

# HOME LOANS MADE SIMPLE



## WHY CHOOSE BOND GALLERY CAPE TOWN

We are an established bond origination company specialising in residential property finance, assisting home buyers across South Africa, with a strong focus on Cape Town's Northern Suburbs, Paarl and the surrounding Winelands areas.

Led by franchise owner Etienne Nortje, who consistently ranks among the top performers nationally, we bring over 20 years of industry experience and provide expert guidance on a wide range of home loan applications through all major banks.

### ETIENNE NORTJE

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OUR WEBSITE



PROVIDING YOU WITH A BETTER CHANCE OF BOND APPROVAL, THE BEST POSSIBLE INTEREST RATES, AND THE CHOICE, CONVENIENCE AND EXPERTISE TO SECURE THE RIGHT HOME LOAN **FOR YOU**

## WHAT SETS US APART FROM OUR COMPETITORS

Over the past 20+ years, we have consistently delivered results and service levels that exceed our clients' expectations and outperform industry standards. Our high conversion rate (applications submitted & successfully approved) reflects our strong industry knowledge, attention to detail and effective negotiation with the banks on behalf of our clients.

### FREE SERVICE

Our decades of experience & expertise, guidance and support throughout the home loan application process come at no cost to our clients. From the initial pre-qualification to determine affordability & creditworthiness, to identifying & gathering the required documentation and negotiating the best possible offers from multiple banks, we manage the entire process on your behalf. The many testimonials from our satisfied clients are a testament to the high level of service we strive to deliver with every application.

### OUR BUSINESS PARTNERS

We have long-standing relationships with all major financial institutions, including private banks such as ABSA, FNB, Nedbank, Standard Bank, Investec, and RMB. Fostered over decades, these relationships enable us to negotiate the most competitive home loan options for our clients. We also work closely with leading estate agents, attorneys, property developers and other top industry service providers, allowing us to offer a seamless, start-to-finish service experience.



Investec



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